

Deicing Operations

*ACI Annual
Non-Movement Area Safety
October 4, 2015*



Faith Group



Agenda

- ◁ Faith Group, LLC Overview
- ◁ Deice Issues
- ◁ SLC Case Study
- ◁ Consolidated Deice Results



Overview

About Us – Faith Group

- ◁ St. Louis based W/DBE planning, design, engineering and PM/CM firm
- ◁ Founded in 2004, employs 35 highly-skilled professionals, most with more than 20 years of hands-on experience
- ◁ Completed more than 500 projects for over 100 clients domestically and internationally
- ◁ Completed projects exceeding \$800 million in construction value

Collaborative

Listen

Solution Centric

Responsive

Results



Faith Group

Services & Markets

▹ Core Services

- Safety & Security
- Operational Planning
- Audio/Visual
- Telecom/Infrastructure
- Special Technology Systems

▹ Core Markets

- Transportation
- Public Safety & Services
- Corporate Enterprise
- Healthcare
- Higher Education



Deice Issues

◀ Gate areas

- ◀ Environmental issues
- ◀ Gate space issues
- ◀ Challenging worker conditions – slick
- ◀ Out to off times

◀ Deice pads

- ◀ Multiple vendors
- ◀ Lack of centralized management
- ◀ Equipment staging



SLC Case Study

- ◁ A new Lima and 34R deicing pad and support facilities were built
- ◁ Flow of pads is modeled with RWY flow
- ◁ Delta (hub carrier) will spray their own aircraft and Delta Connections
- ◁ One other vendor for the other carriers
- ◁ Objective:
 - ◁ Maximize deicing pad efficiencies
 - ◁ Maximize safety
 - ◁ Minimize number of vendors to Delta plus one
 - ◁ Coordinated management



SLC Case Study

- ◁ SLCDA desires to have a common use type deice plan
- ◁ Faith Group approach
 - ◁ Research SLC current practices
 - ◁ Meet with Station Managers
 - ◁ Research other common use environments
 - ◁ Apply risk assessments
- ◁ Deliverable – Operations Plan



SLC Case Study

◁ Approach

◁ Meet with Station Managers

◁ Consensus

◁ Research “Best Practices”

◁ DEN/MSP/DTW/PIT/CLE

◁ Salt Lake City Deice Airline Committee (SLCDAC)

◁ Apply Risk Assessments

◁ Multiple Vendors – aircraft to vehicle

◁ Lack of pad management – aircraft to vehicle



SLC Case Study

- ◁ Multiple vendor Risk Assessment
- ◁ Limited vendor Risk Assessment

**Risk Matrix
Severity vs. Probability**

5	Catastrophic	Red	Red	Red	Red	Red
4	Hazardous	Yellow	Yellow	Red	Red	Red
3	Major	Yellow	Yellow	Yellow	Red	Red
2	Minor	Green	Green	Yellow	Yellow	Red
1	Negligible	Green	Green	Green	Green	Yellow
		<i>Extremely Improbable</i>	<i>Extremely Remote</i>	<i>Remote</i>	<i>Probable</i>	<i>Frequent</i>
		<i>Should never occur</i>	<i>Unlikely to occur, do not dismiss</i>	<i>Should be expected once</i>	<i>May occur</i>	<i>May occur often</i>
		I	II	III	IV	V

- Unacceptable risk by threat
- Reduced risk of casualties by threats
- Acceptable mitigation of risk by threat



SLC Case Study

- ◁ Uncoordinated pad Risk Assessment
- ◁ Coordinated pad Risk Assessment

**Risk Matrix
Severity vs. Probability**

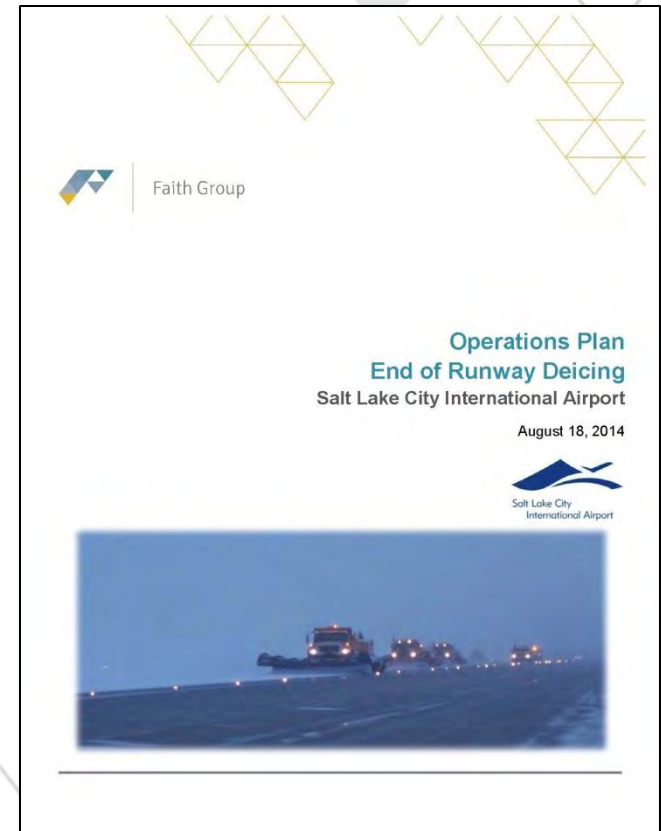
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		I	II	III	IV	V

- Red: Unacceptable risk by threat
- Yellow: Reduced risk of casualties by threats
- Green: Acceptable mitigation of risk by threat



SLC Case Study

- ◁ Operations Plan developed
 - ◁ Billing
 - ◁ Purchasing
 - ◁ Storage
 - ◁ Communications
 - ◁ Management
 - ◁ Maintenance of facility
 - ◁ Training
- ◁ Vetted with airlines



SLC Case Study

- ◁ RFPs developed
 - ◁ Spray vendor
 - ◁ Aircraft Deice Fluid (ADF) vendor
- ◁ 1 RFP advertised
- ◁ On-site pre-bid meeting
- ◁ Short listed and airline selection-voting
 - ◁ Weighted by number of aircraft operations previous season
- ◁ Airlines contract individually with vendor
- ◁ Third party contract oversight
 - ◁ Monthly reports
 - ◁ KPI's
 - ◁ Event debriefing



Consolidated Deice Results

- ◁ Infrastructure – Return on Investment (ROI)
 - ◁ Improved out to off times
 - ◁ Improved customer satisfaction airport and airline
- ◁ Positive control through the deice pad
 - ◁ Safer
 - ◁ More efficient
- ◁ Improved environmental compliance
- ◁ Limited vendors
 - ◁ Safer
- ◁ Contract for services – shared expenses by all
- ◁ Costs reduced through bulk purchase



Questions?

Thank You!

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